



elements

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Anonymous Case Study

AP Elements FLY

Successes & Highlights

- Migrated data from different sources to Office 365 using just one product
- Achieved migration across all Office 365 tenants

Customer Profile

A medium-sized MSP (Managed Service Provider) headquartered in the Netherlands who has a long-term relationship with AvePoint. Before FLY, they were a loyal customer of AvePoint Cloud Backup and introduced Cloud Backup to many of their customers. This company has also joined forces with AvePoint to help expand offerings to the Dutch market.

This company provides Office 365 management, digital office platforms, system integration, and more, to education and medical institutions.

1. **Partner Location:**

The Netherlands

2. **Partner Type:**

Managed Service Provider

3. **Service Scope:**

Office 365 management, digital office platform, system integration

4. **Critical Needs:**

- One product that supports migration from various source platforms
- Tenant-to-tenant migration

5. **AvePoint Solution:**

AP Elements FLY

The Challenge

The migration products they were using only supported migration from SharePoint and Exchange to Office 365. They needed a product that also supported migration from File Shares, Google Drive, Box, Slack, and more, and all at once.

As their customers moved to the Cloud, the company's need for Office 365 tenant-to-tenant migration increased dramatically, but their migration tool didn't even support sources like Groups and Teams. They needed help.

AvePoint Solutions

FLY rose to the occasion to meet their customer's needs! Since we support multiple source systems—such as SharePoint, Exchange, File Shares, Google Drive, Slack, Box, and more—for migration to Office 365, FLY successfully performed tenant-to-tenant migrations across Office 365, and also migrated their Teams and Groups data to different tenants too.

About AvePoint

AvePoint accelerates your digital transformation success. Over 16,000 companies and 6 million SharePoint and Office 365 users worldwide trust AvePoint software and services for their data migration, management, and protection needs in the cloud, on-premises and hybrid environments.

A four-time Microsoft Partner of the Year, AvePoint is a Microsoft Global ISV Partner and has been named to the Inc. 500|5000 six times and the Deloitte Technology Fast 500™ five times. Founded in 2001, AvePoint is privately held and headquartered in Jersey City, NJ.

About AvePoint Elements

AvePoint created Elements to better serve Small Businesses. Elements products are sold exclusively to and through our partners, making it even easier for businesses of any size—and their managed services providers—to take advantage of AvePoint's powerful technology. Whether you have just one, or multiple tenants, we deliver the best backup, management, and migration tools in town. And just for partners...Azure resource management, and a portal for managing multiple tenants, to ensure costs are in check and customers are happy!

At Elements, we pride ourselves on making technology work for you. We incorporate best practices garnered from supporting over 16,000 customers and 6 million cloud users, and an abundance of automation to give you powerful, effective solutions at a price for any budget.